



# MEMBERSHIP WORKSHEET

MAY 1, 2019 – APRIL 30, 2020

MEMBER COMPANY NAME:		
DIVISIONS/COMPANY UNITS INCLUDED ON WORKSHEET:		
INDIVIDUAL CONTACT (Who will authorize payment):	TITLE:	
MEMBER COMPANY OWNER/PRESIDENT:	TITLE:	
STREET ADDRESS:		
CITY:	STATE:	ZIP:
PHONE:	CELL:	FAX:
EMAIL:	WEBSITE:	

## TYPE OF BUSINESS:

Select the primary (P) category that best describes your company's primary role within the human food, agriculture products, animal feed/pet food industries, or others. It is important that you accurately mark your areas of business as we use this information to make sure we are communicating with the correct companies regarding various issues that may arise.

(P) Human Foods

- Facilities
- Packing manufactory
- Broker / Agency
- Importer / Exporter
- Distributor
- Association / Industry Support Services

(P) Agriculture Products

- Farmer
- Producer / Packing manufacture
- Broker / Agency
- Importer/Exporter
- Distributor
- Association / Industry Support Services

(P) Animal Feed

- Feed Manufacturer
- Livestock/Poultry/Aquaculture Integrator
- Pet Food
- Ingredient Supplier – Animal Derived Proteins
- Ingredient Supplier – Plant/Veg./Forage Derived Products
- Ingredient Supplier – Mineral and Vitamin

The reverse side of this form must also be completed to determine Your fair share of support.

(P) Others

- University / Institute
- Accreditation Certified body of Certification
- Laboratory
- Government Agency
- IT Supporter / Software
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Please provide the information requested for each of the categories in which you do business. Use figures from your most recent fiscal year. Your annual investment will be based on the combined total of all categories. THE INFORMATION YOU PROVIDE WILL BE KEPT STRICTLY CONFIDENTIAL. (04/18)

SIGNATURE:	TITLE:	DATE:
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MAY 1, 2019 – APRIL 30, 2020

Please return this form to: US-CHINA Agriculture Food Trade Service Center, ATSC , P.O. Box 1393, West Covina, CA 91793 or email this form to: [Servicecenter@us-chinagriculture.com](mailto:Servicecenter@us-chinagriculture.com).

NOTE: Section 107601 of the Revenue Act of 1987 states that dues are not deductible as charitable contributions for federal income tax purposes, but may be partially deductible as an ordinary and necessary business expense subject to certain restrictions. ATSC estimates that the non-deductible portion of your dues is 5% as a result of ATSC's lobbying activities on behalf of its members. Fed. ID# 36-0725250. Dues payments are non-refundable.

<p><b>FEED MANUFACTURERS</b></p> <p>COMPLETE FEED (Excluding Hay, Forages, Milk Replacers or Liquid Supplements)</p> <p>Tons sold _____ x \$.034 = \$ _____</p> <p>Tons up to 900,000</p> <p>Tons sold _____ x \$.017 = \$ _____</p> <p>Tons exceeding 900,000</p> <p>.....</p> <p>SUPPLEMENTS/CONCENTRATES, SPECIALTY FEEDS, STARTERS, HORSE FEEDS (Dry or Liquid)</p> <p>Tons sold _____ x \$.066 = \$ _____</p> <p>Tons up to 600,000</p> <p>Tons sold _____ x \$.033 = \$ _____</p> <p>Tons exceeding 600,000</p> <p>.....</p> <p>PET FOOD (Dog &amp; Cat)</p> <p>Tons sold _____ x \$.11 = \$ _____</p> <p>Tons up to 250,000</p> <p>Tons sold _____ x \$.05 = \$ _____</p> <p>Tons exceeding 250,000</p> <p>.....</p> <p>TOLL MILLING AND/OR INTEGRATED</p>	<p><b>INGREDIENT SUPPLIERS</b></p> <p>MACRO: (Animal Derived Proteins, Plant/Vegetable/Forage Derived Products)</p> <p>Select category that includes your total annual sales \$:</p> <p>\$ _____ sold in millions (0 - 12) x \$120 = \$ _____</p> <p>\$ _____ sold in millions (13 - 50) x \$115 = \$ _____</p> <p>\$ _____ sold in millions (51 - 100) x \$110 = \$ _____</p> <p>\$ _____ sold in millions (101 - 150) x \$100 = \$ _____</p> <p>\$ _____ sold in millions (151+) x \$ 90 = \$ _____</p> <p>.....</p> <p>MICRO: (Mineral, Vitamins, Amino Acids, Flavors, Feed Additives, Yeast or Enzymes) Select category that includes your total annual sales \$:</p> <p>\$ _____ sold in millions (0 - 50) x \$260 = \$ _____</p> <p>\$ _____ sold in millions (51 - 100) x \$250 = \$ _____</p> <p>\$ _____ sold in millions (101 - 200) x \$245 = \$ _____ \$ _____ sold in millions (201 - 300) x \$220 = \$ _____ \$ _____ sold in millions (301 - 400) x \$200 = \$ _____ \$ _____ sold in millions (401+) x \$180 = \$ _____</p> <p>.....</p> <p>PHARMACEUTICAL INGREDIENTS</p> <p>Select category that includes your total annual sales \$:</p> <p>\$ _____ sold in millions (0 - 50) x \$330 = \$ _____</p> <p>\$ _____ sold in millions (51 - 100) x \$320 = \$ _____</p>
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<p>(Feed For Own Birds, Livestock and/or Fish)  Tons sold _____ x \$.014 = \$ _____  Tons up to 900,000  Tons sold _____ x \$.008 = \$ _____  Tons exceeding 900,000  .....  <b>BASEMIX/MINERALS</b> (Used at rate of 30+ lb. per ton of complete feed.)  Tons sold _____ x \$.18 = \$ _____  Tons up to 170,000  Tons sold _____ x \$.09 = \$ _____  Tons exceeding 170,000  .....  <b>MICRO MIX</b>  (Formula feed used less than rate of 30 lb. per ton of complete feed.)  Tons sold _____ x \$.28 = \$ _____  Tons up to 110,000  Tons sold _____ x \$.14 = \$ _____  Tons exceeding 110,000  .....  <b>MILK REPLACERS</b>  \$ _____ Sold in Millions x \$245 = \$ _____  Up to \$100 Million  \$ _____ Sold in Millions x \$210 = \$ _____  Exceeding \$100 Million</p>	<p>\$ _____ sold in millions (101 - 150) x \$300 = \$ _____ \$ _____ sold in millions (151+) x \$270 = \$ _____  .....  <b>INDUSTRY SUPPORT SERVICES</b>  Includes seed technology, brokers, dealers, manufacturers' representatives, consultants, laboratories, publications, software, bags, distributors, retail industry support, contractors, etc.  Circle one based on company size:  Level 5 (&gt; \$100 million annual sales) .....\$25,000  Level 4 (\$50-99.9 million sales).....\$10,000  Level 3 (\$10-49.9 million sales).....\$5,000  Level 2 (\$5-9.9 million sales).....\$2,500  Level 1 (&lt; \$5 million sales).....\$1,500  .....  <b>EQUIPMENT MANUFACTURERS</b>  Select category that includes your total annual sales \$:  \$ _____ sold in millions (0 - 50) x \$260 = \$ _____  \$ _____ sold in millions (51 - 100) x \$250 = \$ _____  \$ _____ sold in millions (101 - 200) x \$245 = \$ _____  \$ _____ sold in millions (201 - 300) x \$220 = \$ _____ \$ _____ sold in millions (301 - 400) x \$200 = \$ _____ \$ _____ sold in millions (401+) x \$180 = \$ _____  <b>ASSOCIATIONS</b>  National Association.....Rate \$1,200</p>
	<p><b>MINIMAL ANNUAL DUES: \$650 EXCEPT FOR:</b>  National Associations membership category. Maximum dues is \$75,000.  Total of all categories: \$ _____ (Line A)  Previous Year Dues: \$ _____  x 120% = \$ _____ (Line B)  Total amount due is Line A or Line B, whichever is less.</p>